

# *Curriculum Vitae – Alex Bligh*

## ***Personal Details***

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## ***Recent Career Details***

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### **November 2005 – Present Day     Director & Co-owner Eelbrook Ltd**

Alex is a director and co-owner of Eelbrook Ltd, a company formed to take advantage of development opportunities in small companies with unusual shareholder situations or requiring restructuring. Eelbrook's investments so far include underwriting a rights issue in and taking control of a private company with several million pounds in property assets, and working to reduce its over 3,000 shareholders to more manageable levels. Alex has responsibility for the financial and legal aspects of the business, including structuring investments and exits.

### **September 2000 – Present Day     Director Silverscale Associates Ltd**

Alex is a director and controlling shareholder of Silverscale Associates Ltd, a company providing consultancy advice, mainly to technology companies and potential investors. Alex is also himself an active investor. The Company's recent assignments have ranged from investment transaction structuring and valuation advice to a technology investor, through preparation of expert witness statements and analysis for a law firm, to statistical business modelling and management consultancy for a technology company.

### **October 2003 – April 2008     Managing Partner Enovi LLP**

Enovi LLP was formed to start, develop and grow technology companies by providing them with funding, intellectual property and management expertise. Aside from joint responsibility for the business as a whole, Alex had particular responsibility for corporate transactions, technology and legal issues. In September 2005, Enovi LLP successfully and profitably disposed of its investment in Mailbox Internet Ltd, an internet service provider serving the business market. Enovi's other investments included Topology UK Ltd, a value added reseller of computer and network services to the creative sector (disposed of in March 2006), and Confonia Ltd, a telecoms company providing conferencing and voice-over-IP services (disposed of in December 2005).

### **January 2005 – April 2005     Interim Chairman, Co-founder, Non-Executive Director Nominet UK Ltd**

Nominet UK, a non-profit redistributing company, is the UK internet naming authority, administering all domain names ending in '.uk'. Alex served as part-time Interim Chairman, and as a non-executive director from Nominet's formation in May 1996 until May 2007. Alex developed the original financial principles, and helped to form the original company. Alex chaired the Remuneration Committee for several years, and served on the Audit Committee and the Policy Advisory Board. In its FYE September 2007, Nominet turned over £15m with net assets of £15m, and has been profitable since inception.

### **April 1997 – April 2003     Chief Technology Officer GX Networks, XO Communications Europe, Concentric Network Corporation, Internet Technology Group plc**

Alex served as Chief Technology Officer for a number of companies that underwent serial acquisition. His main responsibility was for the group's technology strategy, design, and architecture within Europe. His direct and indirect reports varied in number over the time from around 15 to nearly 100. During the

period, Alex was a key member of the team that readied the AIM quoted ITG plc for sale, preparing much of the Information Memorandum, and participating in subsequent presentations to potential acquirers that ultimately resulted in a \$300m sale to Concentric. Subsequently, Alex spent several months in the USA, managing the design, deployment, and operation of a global IP core backbone, and later helped to develop the business plan for XO's rollout of a European telecommunications service entailing a \$350m capital expenditure programme.

**August 1995 – April 1997**                      **Managing & Technical Director**  
**Xara Networks Ltd**

Alex founded one of the UK's first business-to-business Internet Service Providers in 1995, in which he held the roles of Managing and Technical Director. He ran the company until its sale to Internet Technology Group in 1997.

**October 1993 – August 1995**                **Product Manager**  
**Xara Ltd**

As a Product Manager at Xara Ltd, Alex took shared responsibility for conception, design, implementation and release of a software project involving a team of up to 20 programmers and over 100 man-years of development effort.

### ***Non-Executive Directorships***

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**XCalibre Communications**                      XCalibre Communications is a rapidly growing company  
*July 2006 – present day*                      developing virtualisation technology. Alex was asked to join  
the board by its owner managers.

**Nominet UK**    See above, under Recent Career Details.  
*May 1996 – May 2007*

**XchangePoint**    Alex was appointed by one of the original financial investors to  
*August 2000 – June 2003*                      the board of XchangePoint, a telecoms company providing next  
generation interconnect services. Alex helped take the company  
through a successful first round of financing, and recruit a  
senior management team.

**Redbus Interhouse**                                      Alex helped guide Redbus Interhouse, an internet colocation  
*August 1998 – June 2002*                      company, through a reverse take-over to achieve a listing, and a  
subsequent fund raising. On his resignation, the company had a  
turnover exceeding £10m.

**London Internet Exchange (LINX)**              Alex served as a non-executive director of LINX, one of the  
*January 1998 – August 2000*                      first European facilities allowing internet carriers to exchange  
data, and a trade-association for UK ISPs.

### ***Education***

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Queens College Cambridge                      BA Mathematics and Management Studies.  
Open University                                      LLB Law.

### ***Non-career Interests***

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Fine wine, gastronomy, satire, technology and political autobiography.

### ***References***

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By request.